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This report required by law (50 U.S.C. App. §2407 (b) (2) P.L. 96-72; E.O. 12214; 15 C.F.R. Part (769). Failure to report can result both in criminal penalties, including fines or imprisonment, and administrative sanctions.

REPORT OF REQUEST FOR RESTRICTIVE TRADE PRACTICE OR BOYCOTT SINGLE TRANSACTION

(For reporting requests described in Part 769 of the Export Administration Regulations)

NOTICE OF RIGHT TO PROTECT CERTAIN INFORMATION FROM DISCLOSURE

The Export Administration Act permits you to protect from public disclosure information regarding the quantity, description, and value of commodities or technical data supplied in Item 11 of this report and in any accompanying documents. If you do not claim this protection, all of the information in your report and in accompanying documents will be made available for public inspection and copying.

You can obtain this protection by certifying, in Item 10 of the report, that disclosure of the information referred to above would place a United States company or individual involved in the report at a competitive disadvantage. If you make such a certification in Item 10, you may remove information regarding the quantity, description, and value of the commodities or technical data supplied by you from Item 11 of the inspection copy of the report form and from the public inspection copies of the accompanying documents.

The withholding of this information will be honored by the Department unless the Secretary determines that disclosure of the information would not place a United States company or individual at a competitive disadvantage or that it would be contrary to the national interest to withhold the information.

Instructions: 1. Complete all items that apply. 2. Assemble original report form and accompanying documents as a unit, and submit intact and unaltered. 3. Assemble and submit the duplicate copy of report form (marked Duplicate (Public Inspection Copy)) and additional copies of accompanying documents (marked with the legend "Public Inspection Copy.") 4. If you certify, in Item 10, that the disclosure of the information specified there would cause competitive disadvantage, edit the "Public Inspection Copy" of the documents submitted to exclude the specified information and remove the bottom of the Duplicate "Public Inspection Copy" of the report form relating to Item 11.

Public reporting for this collection of information is estimated to average one hour per request, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Office of Security and Management Support, Bureau of Export Administration, U.S. Department of Commerce, Washington, D.C. 20230; and to the Office of Management and Budget, Paperwork Reduction Project (0694-0012), Washington, D.C. 20503

1a. Identify firm submitting this report:

Name **IBM Corporation** 818685
Address **Old Orchard Road**
City, State and ZIP: **Armonk, New York 10504**
Country (if other than USA):
Telephone: **202/515-4522**
Firm Identification No. (if known): **35**

Specify firm type:

- ☒ Exporter
☐ Bank
☐ Forwarder
☐ Carrier
☐ Insurer
☐ Other

1b. Check any applicable box:

- ☐ Revision of a previous report (attach two copies of the previously submitted report)
☐ Resubmission of a deficient report returned by BXA (attach form letter that was returned with deficient report)
☒ Report on behalf of the person identified in Item 2
☐ Dual report on behalf of self and the person identified in Item 2

2. If you are authorized to report and are reporting on behalf of another U.S. person, identify that person (e.g., domestic subsidiary, controlled Foreign subsidiary, exporter, beneficiary):

Name **Saudi Business Machines**
Address: **P.O. Box 5648**
City, State and ZIP: **Jeddah 21432**
Country (if other than USA): **Saudi Arabia**
Type of firm: (see list in Item 1a)
Firm Identification No. (if known): **35**

3. Identify exporting firm, unless same as Item 1a or 2:

Name:
Address:
City, State and ZIP:
Country (if other than USA):
Firm Identification No. (if known):

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4. (a) Name of boycotting country from which request originated:

Saudi Arabia

(b) Name of country directing inclusion of request, if different from (a) above:

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5. Name of country or countries against which request is directed:

Israel

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6. Reporting firm's reference number (e.g., letter of credit, customer order, invoice) **C/N 675203**

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7. Date firm received request: (use digits for month/day/year)

10/14/97

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8. Specify type(s) of document conveying the request:

- ☐ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request)
☐ Unwritten, not otherwise provided for (make transcript of request and submit copies)

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- ☐ Letter of credit
☐ Requisition/purchase order/accepted contract/shipping instruction
☒ Bid invitation/tender/proposal/trade opportunity
☐ Questionnaire (not related to a particular dollar value transaction)
☐ Other written (specify) _____

Submit two copies of each document or relevant page in which the request appears

9. Decision on request: (Check one)

- ☒ Have not taken and will not take the action requested.
☐ Have taken or will take the action requested.
☐ Have taken or will take the action requested and claim it is subject to a grace period (attach detailed explanation).

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- ☐ Have taken or will take the action requested but in a modified form (attach detailed explanation).
☐ Unable to report ultimate decision on the request at this time and will inform the Bureau of Export Administration of the decision within ten days after decision is made.

Additional Information: The firm submitting this report may, if it so desires, state on a separate sheet any additional information relating to the request reported or the response to that request. This statement will constitute a part of the report and will be made available for public inspection and copying, subject to the right to protect certain confidential information from disclosure described in Item 10.

10. Protection of Certain Information from Disclosure: (Check appropriate boxes and sign below)

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1. ☒ I (We) certify that disclosure to the public of the information regarding quantity, description, and value of the commodities or technical data contained in:

- ☒ Item 11 below (If you check this box, be sure to remove the bottom of the Duplicate (Public Inspection Copy) of the report form relating to Item 11.)
☐ Attached documents (If you check this box, be sure to edit the "Public Inspection Copy" of the documents submitted to exclude the specified information.) would place a United States person involved at a competitive disadvantage, and I (We) request that it be kept confidential.

2. ☐ I (we) authorize public release of all information contained in the report and in any attached documents. I (We) certify that all statements and information contained in this report are true and correct to the best of my (our) knowledge and belief.

Sign here in ink

KIMBERLY H. MARSH

Type or print

KIMBERLY H. MARSH

Date

25 FEB 1998

AS/SAJ/08/97



Saudi Business Machines Ltd.
General Marketing and Services Representative for
IBM World Trade Corporation

الشركة السعودية للحاسبات الالكترونية المحدودة
وكيل عام لشركة آي بي إم ورلد ترید کورپوریشن
للمسوق والخدمات

Jeddah
October 18, 1997

M/s ISE/UCSC/Gulfnet (IUG)
Joint Venture
Jeddah Saudi Arabia

SUB : Request for Proposal for Computer Equipment

REF. : IUG-IAP-0528

Dear Sirs,

With reference to subject RFP 'Attachment "A" - General Conditions' article 23, please note that SBM can not comply with this article. Therefore, you are kindly requested to delete it in it's entirety.

Thanking you for your cooperation and understanding.

Yours sincerely

Ali Al Wazir
Client Representative



C.R. 4030027340

Paid Up Capital: SR. 3,000,000

رأس المال المدفوع ٣.٠٠٠.٠٠٠ ريال

س.ت. ٤٠٧٧٤٠٠٠

H.O. & Jeddah Branch : P.O. Box 5648 Jeddah 21432 Tel.: 6620007 Tlx.: 602426 Fax.: 6661183	Riyadh Branch : P.O. Box 818 Riyadh 11421 Tel.: 4056910 Tlx.: 401698 Fax.: 4025474	Khobar Branch : P.O. Box 476 Khobar 31962 Tel.: 8571177 Tlx.: 871440 Fax.: 8570882	Jubail Office : Gulf Com. Bldg. Office No. 24 Al - Fataeer Jubail Ind. City 31961 Tel.: 3460530 Fax.: 3468360
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مكتب الجبيل : مبنى الخليج لتجارة مكتب رقم ٢٤ الفاتير الحيطة الصناعية جبيل ٣١٩٦١ هاتف : ٣٤٦٠٥٣٠ فاكس : ٣٤٦٨٣٦٠	فرع الدمام : ص.ب. ٨٧١ الهيف : ٣١٩٥٧ هاتف : ٨٧١١٧٧ فاكس : ٨٧١٤٤٠	فرع الرياض : ص.ب. ٨١٨ الهيف : ١١٤٣٩ هاتف : ٤٠٠٦٩١٠ فاكس : ٤٠١٦٥٩٠	الرياض الرئيسية : ص.ب. ٥٦٨٨١ الهيف : ٣١٤٣٢ هاتف : ٦٦٠٠٠٠٢ فاكس : ٦٦٠١١٧٨ الهيف : ٦٦٠١١٧٣
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The Sub-contractor shall comply with the provisions of the Procurement of Sub-contractor Purchases Law, Article 1 (e) and the Council of Ministers' Resolution No. 112, dated 4-6-1407H, which calls for the use of Saudi Arabian national products of eggs and poultry.

The Sub-contractor shall also comply with the Procurement of Sub-contractor Purchases law, Article 1 (e) in the use of locally produced aluminum products.

The Sub-contractor shall comply with the provisions of Royal Decree No. (145) dated 1/8/1402H which calls for the use of Petrolube Oils.

23. STANDARD CONTRACTOR CONTRACT CLAUSES

The Sub-contractor acknowledges that the import and customs laws and regulations of the Kingdom of Saudi Arabia shall apply to the furnishing and shipment of any products or components thereof to Saudi Arabia including the rules governing Prohibition of Imports.

The Contractor, in its exclusive power, reserves the right to make the final unilateral and specific selection of any proposed carriers, insurers and suppliers of services to be performed within the Kingdom of Saudi Arabia or of specific goods to be furnished in accordance with the terms and conditions of this Sub-contract.

Any document evidencing a contract, purchase order, or an assignment of all or any portion of this Sub-contract shall include this article in its entirety.

The Sub-contractor shall also comply with the Council of Ministers' Resolution No. 139, dated 25/06/1407H, which calls for application of Unified Rules for giving preference to National products and products of National origin when making Sub-contractor purchases. In the event of violating such provision, the Sub-contractor shall be subject to a penalty of twenty percent (20%) of the value of the purchases.

24. TRANSPORTATION OF PERSONNEL, MATERIALS AND EQUIPMENT

For the purposes of transportation of personnel, materials and equipment in connection with the performance of the Services under this Sub-contract, the Sub-contractor shall comply with the following:

When airline services are used as the mode of transport, the Sub-contractor shall utilize the services of Saudi Arabian Airlines (Saudia) when the point of origin or destination is served by Saudia, or through it.

When shipping services are used as the mode of transport, the Sub-contractor shall utilize the services of Saudi shipping companies (e.g. United Arab Shipping Company, and Saudi Arabian Shipping Company and Saudi National Company for

ATTACHMENT "A"
GENERAL CONDITIONS
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